



**DOWNTOWN  
SAILING CENTER  
BALTIMORE USA**

# 2023 Annual Report



**Where Sailing is For Everyone.**

# Table of Contents



|   |    |
|---|----|
| <a href="#"><u>Who We Are</u></a>                 | 2  |
| <a href="#"><u>30 Year History</u></a>            | 3  |
| <a href="#"><u>A Brief Message</u></a>            | 4  |
| <a href="#"><u>Our Team</u></a>                   | 5  |
| <a href="#"><u>Mission Statement</u></a>          | 6  |
| <a href="#"><u>Community Milestones</u></a>       | 7  |
| <a href="#"><u>Community Engagement</u></a>       | 8  |
| <a href="#"><u>Accessibility Program</u></a>      | 9  |
| <a href="#"><u>Community Outreach Program</u></a> | 10 |
| <a href="#"><u>Youth Sailing Camp</u></a>         | 11 |
| <a href="#"><u>Young Mariner Program</u></a>      | 13 |
| <a href="#"><u>Community Partner Support</u></a>  | 16 |
| <a href="#"><u>Adult Education</u></a>            | 18 |
| <a href="#"><u>2023 Financials</u></a>            | 19 |
| <a href="#"><u>Our Marina Home</u></a>            | 20 |
| <a href="#"><u>Our Next 30 Years</u></a>          | 21 |
| <a href="#"><u>Donors &amp; Supporters</u></a>    | 22 |
| <a href="#"><u>2024 Upcoming Events</u></a>       | 25 |

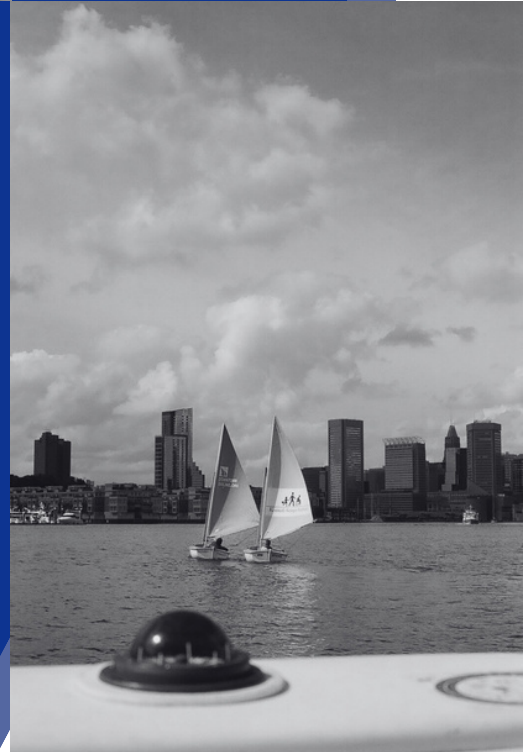
# "SAILING FOR EVERYONE" THE PAST 30 YEARS

## Who We Are

The Downtown Sailing Center (DSC) a non-profit 501(c)(3) community sailing center that has been offering sailing instruction and access to sailing to the greater Baltimore, Maryland community since 1994. We are located in the heart of the seaport of Baltimore at The Baltimore Museum of Industry [www.thebmi.org](http://www.thebmi.org)

The DSC is a certified Community Sailing Center and accredited Sailing School through [US Sailing](#), the national governing body of sailing, and the [American Camp Association](#).

Open seven days a week, the DSC is a gateway for thousands to try out sailing, take a variety of boating classes, and continue to enjoy this lifelong, enriching outdoor activity.



We are a welcoming and incredibly diverse community of average people who volunteer to make sure that our extensive programs are available to so many, and our educational offerings and recreational activities are affordable to everyone.



# Over the last 30 years...

## THIS IS HOW IT BEGAN



1994: The non-profit Downtown Sailing Center (DSC) is incorporated as a sailing school for adults and youth



1994: The DSC acquires four small sailboats and a boat hoist and operates out of Harbor View Marina entirely through volunteer efforts



1997: The Center moves from Harbor View to its current home at the Baltimore Museum Industry

2000: Outreach Programs now include a Young Mariners Program, and disabled sailing program



2007: Dedicate newly expanded marina and Adaptive Sailing Staging area



2014: Dedicate a second marina at a adjacent property owned by Baltimore City



## SHIFTING TOWARD OUTREACH & IMPROVED FACILITIES

# MESSAGE FROM THE HELM

---

We were founded 30 years ago with a small handful of sailors who established a community sailing center committed to making the joys of sailing and access to the water affordable and accessible to everyone. We started with a single boat slip, which accommodated the four boats we owned. We were 100% run by volunteers. We repaired and maintained the boats, ran a small summer camp, taught those new to sailing, handled marketing and financial paperwork, and held social events. What bound us together was our love of sailing and our determination to make the DSC a success. We wanted to give everyone in the seaport of Baltimore the chance to sail!

Since our founding in 1994, we have seen incredible growth in our organization, not only in the size of our fleet and facility but, more importantly, in our reach and our impact. Our home since 1997 has been at the Baltimore Museum of Industry on the south of the Baltimore Inner Harbor. Our two marinas there are home to our fleet of over 50 sailboats and support power boats that we use for a myriad of affordable educational and outreach programs. Everyone from all walks of life, without regard to their background, financial situation, ability, or disability, is welcome and encouraged to participate. About a third of our revenue comes from annual relatively low-cost memberships, which brings a diverse population into a community of those who enjoy sailing or just being around the water. As was the case during our early years, our hundreds of members form a dedicated corps of volunteers who handle the myriad tasks that are coordinated and facilitated by a lean, paid, year-round staff. During our busy summer sailing season, our staff swells to nearly 50 part-time employees as programming and activities fill up our calendar, and our boats are used from dawn to dusk. All of this is overseen by an attentive Board of Directors.

We are so proud of the incredible impact that we have on the region. Members and program participants come from Baltimore but also from many counties in Maryland and even adjoining states. In 2023 alone, we provided sailing opportunities and enrichment to over 3,300 individuals! This Annual Report provides a summary of who we are, what we do, and those who provided generous support to help make it all possible. If you are interested in getting involved, please let us know.

*Doug Silber*

Doug Silber, Executive Director

*Marty Fetsch*

Marty Fetsch, Board President



# OUR TEAM



## **Doug Silber**

*Executive Director*

## **John O’Riordan**

*Director of Operations*

## **Rena Kazmierski**

*Director of Community  
Engagement*

## **Laura Ladenheim**

*Adult Education Manager*

## **Emma Rosenbaum**

*Marketing & Communications*

## **Josh Johns**

*Youth Programming  
Coordinator*

## **Shannon Darlington**

*Finance*

## **Shanna Haver**

*Development & Grant Coordinator*

**\*Our Team also includes  
dozens of adult and junior  
sailing instructors\***

## BOARD OF DIRECTORS

### **H. Martin Fetsch, President**

*Retired*

### **Michael Campbell**

*Healing on the Bay*

### **Charles Emrich**

*U.S. Dept. of Treasury*

### **Eric Eppler**

*Independent Consultant*

### **Lynn Handy**

*Baltimore Corps.*

### **Princess Hester**

*Visual Consultants*

### **Jean Holcombe**

*Retired*

### **Michael Johns**

*Taylor Equipment  
Distributors*

### **Kaitlyn Lucey**

*US Pharmacopeia*

### **Margaret McKee**

*Pessin Katz Law*

### **Michael McNamara**

*Transworld Business Advisors*

### **David Morrow**

*J Port Annapolis*

### **Michael Oh**

*Chesapeake Bay Foundation*

### **Steve Smith**

*Gaylord brooks Realty Co.*

### **Meredith Storm**

*Nelson Mullins Riley & Scarborough*

“The Downtown Sailing Center has played a pivotal role in shaping the narrative of my life since I first embarked on the journey of learning to sail at the age of 12. As I transitioned into my role as a staff member at 15, the skills acquired during those early years of learning to sail became the building blocks for my continued growth. Beyond the technical aspects of sailing, the shared passion within the sailing community became apparent, fostering connections that endured over the years.

Returning to the DSC at 22, I felt a sense of duty to give back. Starting with the Young Mariners Program, I progressed from Outreach Manager to eventually becoming the Program Director. With the community’s support, I climbed the organizational ranks, ultimately assuming the role of Executive Director.

Throughout this journey, I not only developed my leadership style, characterized by authenticity and dedication, but also cultivated meaningful friendships. Those friendships include people from all walks of life, ages, abilities and races. I am so grateful for this relationships.

The experiences at the Downtown Sailing Center opened doors to professional opportunities that extended beyond my initial role. Now, as a board member, my sole objective is to contribute to the evolution of the Downtown Sailing Center for the next generation. I aim to ensure that the DSC remains a transformative force, fostering narratives of growth, camaraderie, and boundless possibilities.”

# Our Mission Statement

The Downtown Sailing Center provides quality educational and life enriching programs that promote self-esteem and teamwork through the joy of sailing. The Downtown Sailing Center is committed to promoting an environment of inclusiveness and accessibility, especially to youth, persons with disabilities, and those with limited opportunity.



## THE DSC's Pillars

15 LIFE ON LAND



### COMMUNITY ENGAGEMENT

The DSC offers programs that focus on increasing diversity, equity, and inclusion, recognizing that historically sailing has not been generally available to the public. As a community-focused sailing center, DSC fosters a supportive environment where people can assist each other in reaching their individual aspirations and forge new friendships along the way. Beyond the waters, this Center enhances life on land by promoting camaraderie and shared goals.

4 QUALITY EDUCATION



### EDUCATION

The DSC holds accreditations from U.S. Sailing and the American Camp Association and offers courses for all sailing levels. Our comprehensive curriculum helps every student reach their full potential through a balance of structure and individualized attention. Collaborating with local organizations to educate them on how to be stewards of their environment, and assisting in the cleanup of the Chesapeake Bay.

17 PARTNERSHIPS FOR THE GOALS



### MEMBERSHIP

The DSC offers affordable memberships for sailors from beginner to advanced. Annual memberships are a great way to meet a diverse and inclusive community, continuously hone and improve one's seamanship, and enjoy the beauty and freedom of the Inner Harbor.



### VOLUNTEERISM

From our founding, volunteerism has been a critical component of making the DSC a true "community" and is essential to keeping access to boating affordable. Members volunteer their time, skill, knowledge, and labor to keep 50 boats safe and sound, help run programs, and many other important tasks.



# Community Milestones

**1st**

Adaptive Sailing Race  
Team in MD

**709**

Accessible Participants  
during 2023

**700+**

Volunteer hours in  
Outreach & Accessible  
Programs

**615**

Healthy Meals Provided

**257**

Young Mariners  
completed the entire  
program over the last 20  
years

**100%**

Young Mariners who  
completed certification  
in 2023

BALTIMORE'S COMMUNITY SAILING CENTER :: WHERE SAILING IS FOR EVERYONE





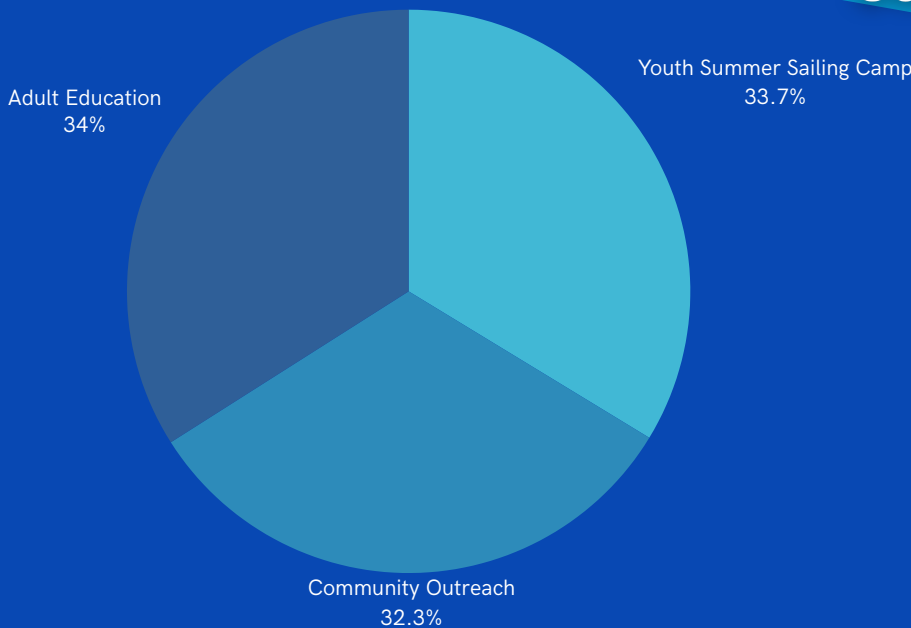
# Our Community Engagement Journey

IN THE FISCAL YEAR 2023,  
THE  
DOWNTOWN SAILING CENTER  
FACILITATED 5,156  
TOUCHPOINTS TO THE  
BALTIMORE COMMUNITY

OFFERING COMMUNITY MEMBERS NUMEROUS  
OPPORTUNITIES TO ACCESS THE HARBOR  
THROUGH SAILING EXPERIENCES.



**Baltimore's Only Public  
Sailing Location**



## Members of the 2023 Volunteer Honor Roll

|                    |                  |
|--------------------|------------------|
| Mike Everett       | Kathy Buckley    |
| Eric Eppler        | Ben Harris       |
| Priscilla Henderer | Lisa Van Sant    |
| Beth Fincham       | James Borelli    |
| Martin Lusky       | Stephen Stich    |
| Albert Chatard     | Scott Neifert    |
| Paige Liebel       | Ann Geddes       |
|                    | Christopher Wold |

Despite Baltimore being a major eastern seaport, the vast majority of Baltimore residents don't access the water.

We recognize that the historical demographics of sailing organizations generally are not reflective of Baltimore City, which is our home. As a community sailing center, we are working hard to make the DSC, and the sport of sailing as a whole, more diverse and more inclusive. This includes financial scholarships, outreach programs, a new partnership with the all-black Universal Sailing Club, an expanded Young Mariner program, a member-led D.E.I. Committee and greater diversity in leadership. The DSC remains dedicated to this important work, acknowledging that our work in this area is continuous. We are always reflecting, learning from our partners on how to keep improving.

# Access-ability Sailing Program



Home of Maryland's 1st Adaptive Race Team!

"It didn't matter there was almost no wind. He was delighted, and we got to examine the new Domino Sugar sign. Floating around in the harbor gives you new perspective. Nate laughed the whole time, offered me unsolicited hugs and kisses and even giggled when his hat fell overboard."

The Access-ability program is an open-house sailing event for anyone with a disability. Sailors are welcome to come to the DSC to be coached and supported by a tireless group of volunteers, friends and family.

The Downtown Sailing Center was chosen for a University of Michigan Doctoral Student's Pilot Study, showcasing its emerging role in medical literature and commitment to innovative connections with the medical community.

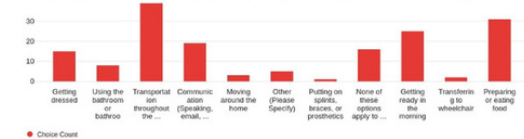
Check out our Sip n Puff controlled sailboat [story](#) on our webpage

## Survey Data

Age Range 8-80 years old



### Activities participants identified requiring assistance with



**57%**

of participants reported that Sailing changed their daily life in some way

**64%**

Reported had sailed at the DSC before



This program is often completely free because of the overwhelming support from donors and volunteers, who enabled over 180 different individuals living with disabilities to sail.

# Community Outreach

"Many of our children are afraid of the water, mainly because they have never had the opportunity or exposure. It is important to teach the inner-city youth where the trash on the city streets ends up, how to sail, and how to captain a boat. As an African American man who provides mentorship to hundreds of young people throughout the year, I have experienced the true benefit of the Downtown Sailing Center."



School groups, groups from houses of worship, international refugees, scouts, teacher retreats, community summer camps, residential housing groups, community centers, and job training programs all went sailing with the DSC this summer to learn how to sail every summer.

**In total, over 610 individuals sailed with the DSC in 2023 for this program**



Your support will profoundly impact underserved youth, providing them with the opportunity to experience sailing and break away from city streets. Many kids in Baltimore City, unfamiliar with the water, undergo a transformative experience stepping onto a boat to view their city from an entirely different perspective. To be able to enjoy the quiet calm that defines sailing is a key difference from the noisy city. Despite initial fears, they focus on sailing techniques and enjoy the open water, fostering a newfound appreciation for the sea. Your contribution enables us to continue making a positive difference in these children's lives. Our Outreach Program offers individualized instruction, empowering participants, including those with disabilities, to sail independently and build confidence. Sailing fosters camaraderie, reduces social isolation, and promotes inclusivity by welcoming people with various disabilities. The program also raises awareness and educates the community about adaptive sailing, challenging stereotypes.

# Youth Summer Sailing Camp

"The DSC opened my eyes to a totally new adventure. At first, the water was pretty scary, and then I was the one controlling where we went on the boat. I was excited to come back for the last five years, and now I am a camp counselor that gets to help kids learn how to sail- it's pretty cool seeing these kids look up to me knowing that I'm helping them."



The Downtown Sailing Center (DSC) is a unique sailing school for youth ages 8-16 that teaches the joys of navigating open waters aboard our keelboats in the historic port of Baltimore's Inner Harbor. For every four campers on a boat there is one designated staff member to instruct them personally. We focus on making sure that every program participant gets as much direct instruction as possible from our US Sailing certified staff!

## \$30,000

Youth Scholarships Awarded

## 51

Applicants  
received  
scholarships



Our ACA accredited program maintains a 1:4 instructor ratio for sailing activities within the protected confines of the Baltimore Harbor. We pride ourselves on bringing youth from diverse backgrounds together to enjoy this outdoor activity, fostering inclusivity and a sense of community on the water.

# A Youth Summer Sailing Camp Experience

"I went for my first sail as a summer camper at the Downtown Sailing Center when I was 13, and unbeknownst to me at the time, started a decade-long journey that transformed my life. I returned the following year for a full summer of volunteer work and, at the urging of some of the older staff members, decided to pursue sailing as a competitive sport. I sailed in a local high school sailing program while working summers at the DSC as an outreach instructor, and later joined a varsity sailing team, competing internationally in the Laser Radial and 420 dinghy classes.

My sailing skills and leadership experience developed at the DSC and throughout high school helped me gain acceptance at St. Mary's College of Maryland, which boasted one of the top varsity sailing teams in the nation. While at St. Mary's, sailing became more than a passion; it became a profession. I transferred to the University of Rhode Island in 2022 to pursue a career in sailing. Being in Newport has allowed me to compete in elite-level keelboat regattas such as the IC37 North American Championships and the Marblehead to Halifax Ocean Race, and even to become a writer for Sailing World Magazine. From mentorship as a young sailor to college recommendations, the DSC has provided me an opportunity to gain access to sailing, develop leadership skills, and introduce me to an exciting career field. Throughout my journey, the DSC has supported me in numerous ways. After working a few weeks of summer programming in 2022, I returned as lead instructor in 2023 and began working with the DSC on promotional media projects.

Now that I'm graduating, I hope to continue my relationship with the DSC as a member and volunteer for years to come!"



# Young Mariners Workforce Development



"I joined the Young Mariners program back in 2011 and rose to become a head instructor of the juniors program for the next three years. Afterward, I fulfilled my dream of serving in the Navy, working on submarines. Now, I'm an action officer for international operability at the Pentagon. My time at the DSC taught me valuable skills in teamwork and leadership, which I still use today. Visiting the DSC feels like coming home."

During an 8-week summer program, instructors trainees at the Downtown Sailing Center (DSC) not only learn sailing but also develop leadership skills and soft job skills while receiving payment. This experience fosters teamwork, builds confidence, and offers an opportunity to plan capstone projects, potentially including overnight sailing adventures. Program graduates become mentors and role models, contributing to various community, STEM, and junior programs. Former participants have gone on to become head instructors and adult instructors and have influenced and helped draft DSC's curriculum. The program, in partnership with schools like Digital Harbor, Coppin Academy, and Cristo Rey, extends its impact through collaborations with organizations such as Boys Hope Girls Hope, Kids Safe Zone, Safe Alternative, and OpenWorks Baltimore.

**100%**

Graduation Rate

## Young Mariner Growth

Our current capacity is 17 mariners. We would love to grow the program because we are only able to accommodate 40% of qualified applicants.

**6**

Number of  
high schools  
outreached

Check out our  
[YouTube Video](#)  
from 2023  
Participants

# A Young Mariners Story



“

"I find sailing brings me peace, especially when alone on a boat. It's a chance to relax without land worries. The *Young Mariners* program aims to help participants grow as individuals, not just sailors. I focus on teaching respect, responsibility, and money management, emphasizing teamwork. I consider my coworkers as a team, highlighting the importance of supporting each other. As the lead instructor, I strive to create a supportive environment where everyone feels valued. My goal is to help participants find themselves and excel, whether or not sailing is their passion. Mentoring them through challenges, like basic job skills, is fulfilling, as many are new to the workforce. Ultimately, I aim to guide them towards success beyond sailing, helping them discover their path and interests."

When I was in the 9th grade at Cristo Rey, I learned about this program that was then called *Sailors in Training* through a corporate internship program at my school. DSC came to our school to give out interviews, describing it as a two-year program to learn sailing basics and become an instructor or counselor here. After being in the program for three years, I am the lead instructor for the *Young Mariners* program teaching basic sailing skills and emphasizing communication and personal growth. Whether the program is right for them or not, I want participants to find themselves and show up ready to learn. Over time, they've learned classroom expectations, like putting away phones and how to work together as a team.

I see my role as a mentor and aim to help teenagers develop crucial job skills like communication and punctuality. Many of them are starting their first job, and it's important to instill these habits early.

While my goal isn't to turn them into expert sailors, I want to help them find their paths and passions. Seeing their progress, like earning certifications, brings me joy and motivates me to continue guiding them towards success."

# What Community Partners are saying about our Impact:

"The Downtown Sailing Center not only provides a unique and enriching experience for a broad and diverse population, it also plays a pivotal role in promoting a sense of unity, education, and environmental stewardship"

- **Baltimore Village Corporation**

"The folks at the DSC also do a tremendous job of acknowledging that people living with disabilities, whether visible or invisible, are often excluded from the community, and they work to change that."

- **Loyola Clinical Centers**

"For one particular student that has special sensory needs, the staff patiently responded and adapted the activity for her comfort to participate. This included everything from singing songs, giving time to tactilely explore, making a secure bridge between [the] dock and boat, and time to process. Our students loved their experience with the staff and volunteers!" - **Maryland School for the Blind**



## FUNDRAISING AT THE DSC

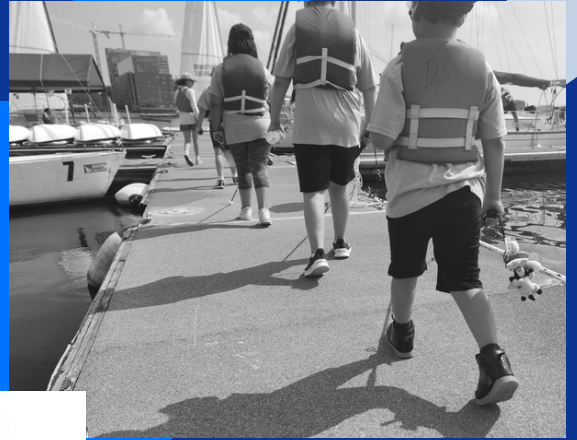
The Downtown Sailing Center hosted fundraising events throughout the year to raise funds for our mission and cultivate new donors to support our work.

Our supporters were able to sail with us and participate in our annual event, the *Ya' Gotta Regatta*, where we celebrated the community's access to boating, and raised over \$140,000. Every dollar raised helps us continue to operate outreach programs at little or no cost to sailors with disabilities and underserved youth.



# Community Engagement Partnerships

Sisters Circle



The Maryland School for the Blind



LOYOLA UNIVERSITY MARYLAND



empower4life  
TEACHING KIDS TO GET  
HAPPY AND HEALTHY



# Adult Education

"It was a lot of information but the way (the instructor) was able to explain it all really made it click on the water. He was really patient and if I didn't get something the first time (like knot tying!) he kept working with me until I did! (The instructor) made the two days a super enjoyable experience and gave us ample time to practice our skills and leave us all feeling confident and excited about sailing!"

One of the most remarkable and thrilling features of the DSC is the diverse array of individuals who unite to both work and play side by side. Here, people of all ages, genders, races, cultures, economic statuses, and religious backgrounds come together in a community at the DSC. In the 2023 season alone, we had the privilege of serving 399 individuals through our diverse adult and member programs.

The DSC expanded its sailing course offerings to increase the quality and options for our participants. Our formal sailing education program ranges from a 40-hour US Sailing Certification Course, Cruising Education opportunities, and Racing Competencies to a 3-hour learn-to-sail clinic, in addition to our other learning opportunities.

Members of our Racing and Cruising programs also volunteered countless hours of boat maintenance, community programming, and over \$80,000 towards our mission.



30

Instructors;  
16 US  
Certified  
Keelboat  
Instructors

399

Adult  
Education  
Participants



The DSC provides excellence in sailing education to teach adults how to sail and work towards personal goals of sailing proficiency, boat ownership, or chartering sailboats. We work to make sailing more inclusive by offering scholarships and volunteer-run opportunities such as Women on the Water. Sailing also builds upon soft skills in communication, teamwork, and leadership

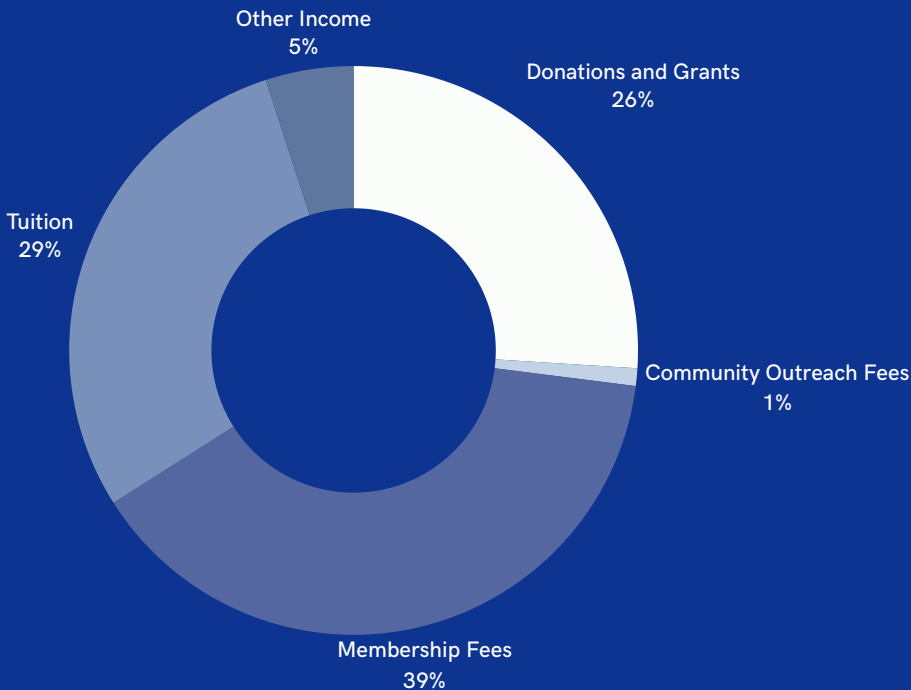
## Corporate Retreats & Team-Building Activities

At the Downtown Sailing Center, our corporate events cultivate collaboration, trust, creative problem-solving, and camaraderie among participants. According to our post-event surveys, the majority of attendees express a willingness to recommend this experience to other corporations. Additionally, we've broadened our corporate volunteer opportunities to encompass both half-day and full-day options. Our corporate offerings not only enhance clients' companies but also contribute positively to the wider Baltimore community.

150

Total Participants in  
team-building events

# 2023 Financials

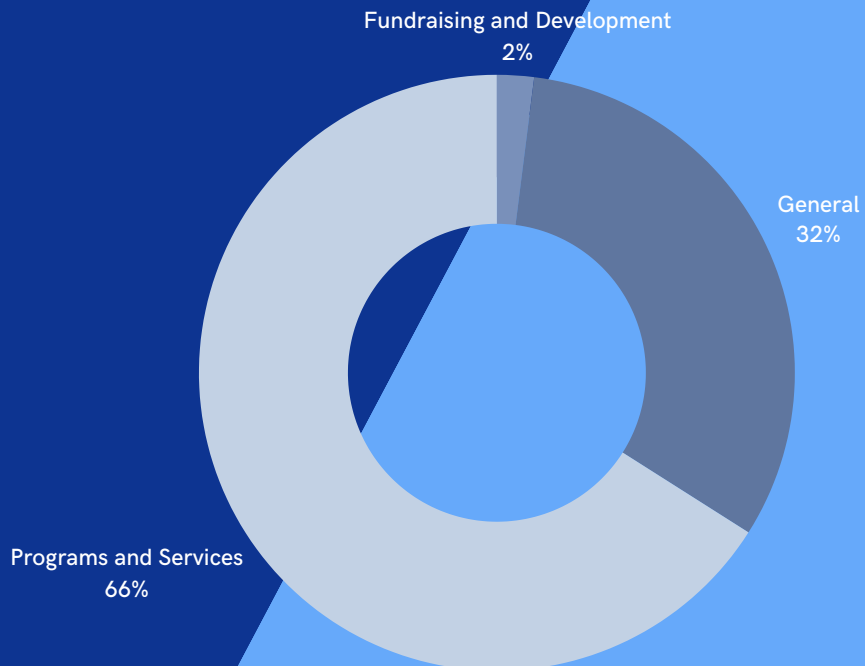


## Annual Revenue

Donations and Grants: \$198,000  
Community Outreach Fees: \$8,830  
Membership Fees: \$297,270  
Tuition: \$220,967  
Other Income: \$42,000  
Total: \$767,067

## Annual Expenses

Fundraising and Development: \$14,500  
General and Administrative: \$245,000  
Programs and Services: \$505,216  
Total: \$764,716

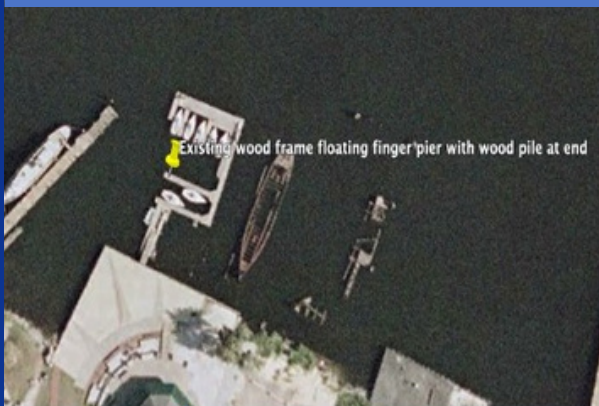


# Our Marina over the last 30 years

## Our BMI Home Benefits

Our marina facility is located within the larger campus of the Baltimore Museum of Industry, which is located just west of Domino Sugar and directly across the Baltimore Harbor from *Harbor East* and the Frederick Douglas - Isaac Myers Maritime Park. At the center of our marina facility is the Steam Tug Baltimore, which was declared a National Landmark in 1993. Our docks currently surround the remains of The Governor R. M. McLane, featured as part of the walking tour of the Baltimore Museum of Industry, and once served in the "Oyster Wars" between Maryland and Virginia in the 19th century.

The DSC is the gateway for thousands of visitors to enjoy the sights and seaport of Baltimore from the water. Our docks are one of two locations in the Heritage area that give Baltimore visitors public access to the waterways. In addition to being the centerpiece for our programs, our marina also hosts vessels of the Maryland Natural Resources Police, the Chesapeake Bay Foundation, Blue Water Baltimore, and the Trash Wheel.



1998



Winter of 2007 saw construction barges and tugs removing over 300 abandoned and rotted pilings and a sunken barge at our leased site.



2023

## Our Next 30 Years

At our founding in 1994, we were a small group of dedicated volunteer members bound together by the goal of enabling everyone to have the opportunity to experience the true joys of sailing. In 1997, we moved to the Baltimore Museum of Industry, whose water was full of hundreds of rotted wood pilings from abandoned wharves. There was only room to tie up a small wood floating dock that had been discarded by a local marina. The dock was secured only by anchors but no pilings. Baltimore City government helped us out by re-decking an old railroad pier on an adjacent property, and we tied up more old wood docks, enabling us to grow our fleet.

In 2003, we survived Tropical Storm Isabel, which created flooding and damage all around the Baltimore waterfront. We sustained major damage to our docks, but our dedicated volunteers made sure all of our boats could weather the storm, and we made it through. Emboldened by our good fortune but knowing our old docks would not last long, we realized we had to take significant action.

The following year, we secured a 99-year lease from the Baltimore Museum of Industry, a donation of an old floating concrete marina that Baltimore City was replacing, and financial support from the State of Maryland that enabled us to clear the rotted pilings and to re-install the concrete docks that became “A” dock in 2007. A few years later, we secured a 25-year lease with the City to develop a second marina next door, again with donated floating concrete docks and public and private funding. Our “B” dock opened in 2014.

In 2023, we now face the harsh reality that our physical plant is reaching the end of its useful life. A good part of our fleet is over 30 years old, and the donated concrete docks we rely on every day are over 40 years old. We have spent so much time focusing on building programs and expanding the numbers of those we serve that we hadn’t focused enough on our long-term physical or fiscal longevity.

We are thus committed to three fundraising objectives. First, a capital campaign to raise sufficient funds to replace our aging marinas with new floating concrete dock systems that are designed to last over 50 years. Second, a parallel campaign to fund the acquisition of additional and newer boats needs to continue to run safe programming. Third, we need to establish an endowment to ensure financial stability and the funding of scholarships for those who need it.

Will we be successful in our efforts to build a new facility, upgrade our fleet, to become financially strong for the next thirty years? There is absolutely no doubt. Sailors set a course for a distant point, stay steadfast, and learn to adjust to shifting winds and adverse conditions to reach their destination. We know a journey worth taking can take many years. Someone said once, that “a diamond is just a lump of coal that stuck with it.” We are going to stick with it. We know we are going to get there. We are hoping you, the reader of this Annual Report, will want to be part of our journey.

**Doug Silber, Executive Director**  
**Marty Fetsch, President of the Board**

# 2023 Individual Donors

## \$20,000+

Anonymous

## \$10,000+

Natalie Culbertson  
G. Kirk Culbertson

## \$5,000+

Anonymous  
Mark Collins

## \$4,000+

Christopher Rossi

## \$3,000+

Peter Bowe & Barbara  
Stewart Charitable  
Fund  
H.Martin Fetsch

## \$2,500+

Anonymous  
Susan & Michael Ford  
Charitable Fund  
Fifth Generation, Inc.  
Keith Hahn

## \$2,000+

Ann Geddes  
Peter Hegel  
Anthony Raneri

## \$1,000+

Anonymous  
Michael Johns  
Steven Axe  
Biohabitats  
Suzanne Carter  
Charities Aid  
Anonymous  
Foundation America  
Chesapeake Bay  
Foundation  
Chuck Emrich  
Time Fetsch  
Jack Gentry  
David Goldstein  
Jean Holcombe  
Balaji Krishnamurthy  
Heather Poff  
Patrick Seidel  
Elizabeth B. Sieber  
Karla and Steve Smith  
Waterfront Partnership  
of Baltimore

## \$500+

Lindie Ashman  
Kathleen Bukley  
Club Benetteau  
Chesapeake Bay LTD  
Eric Eppler  
Robert Estberg  
Jef Eyring  
Jack Fitzpatrick  
Alex Gardiner  
William Hamilton  
Wendy Hundley  
Frank Krach  
Jim Kucher  
Theresa Long  
Holly Mann  
Colelen McCahill  
Erin & Michael  
McNamara  
Dr. Dawn Merguerian

Alexandra Moylan  
Pennoni  
Mark Rendely  
Doug Silber & Jenn Murphy  
John Tis  
Marlene & David Trossman  
Jeremiah Wright

## \$250

Anonymous  
Robert Baginski  
Pete Boland  
Matthew Farcosky  
MarAnn Furgison  
Ehren Gaag  
Robert Gentry  
Daniel Gutkin  
Suzanne Jacobs  
Rosemary & Scott  
Kirwin  
David Kozera  
Richard Lee  
Michael Mann  
Marc Nations  
North Point Sailing  
Joshua Phillips  
Madeleine Schroeder  
T.Rowe Price Charitable  
Giving  
Tarkan Yetiser

## \$100+

Robert Barron, Jr  
Michael Fannon  
William Hauf  
Lina Lammeree  
Timothy Myers  
Martha O'Brien  
Robert B. Smith  
Anna & Matt Alisch  
Kim Alisch  
Jeff Alisch  
America's Charities  
MCC  
Peter Baker

Sheila Barnett  
Ian Berke  
Thomas Bowman  
Michael Brady  
Joan Butler  
Michael Callahan  
Jeremy Carton  
J. Albert Chatard  
Crystal Chiglinsky  
Sandy Clark  
Louisa Conklin  
COLleen Copley  
Barbara Cox  
Lynn Crosby  
Kevin Donovan  
Bruce Douglas  
Cathy & Jeff Dreyer  
Nathan Drury  
Richard Emrich  
Joshua Ewen  
Ursula Fernandez del  
Castillo  
Deborah Fleming  
Robert Flottesmesch  
Colin Flynn  
Erik Forseth  
Siiri Fowler  
Constantine Frangos  
Sean Gahagan  
Ryan Ganser  
Santosh George  
Richard Gershberg  
Jordan Gershberg  
Tyson Gischel  
Jane Goldfarb  
Robert Gorrell  
Randall Griffin  
Justin Grossman  
Todd Gustin  
Fritzi & Robert Hallock  
Shawn Harmon  
Ben Harris  
Loic Hemery  
Paul Herbick  
Daniel Hirschhorn  
Brian Hoffman  
Bill Hyland  
Sarah Jackson

Gifts were received in  
honor of:

**George Culbertson,  
Donald Lawson,**

**Tony Raneri, Trevor Smith  
and George Yungmann**

**Thank you for honoring  
the memory of these  
incredible individuals by  
supporting the DSC.**

# 2023 Individual Donors

## Continued

### \$100+ CONT.

George Jacobellis  
Jeffrey Johnston  
Pragathi Katta  
Tom Keller  
Claudia & Richard Kerbel  
Daniel King  
John King  
Surya Korn  
Laura Ladenheim  
Cathy Lu  
Christine Maher  
Gloria Maier  
State of Maryland  
Will McCaffrey  
Erica McKee  
Nina McKee  
Patricia Meisol  
Jennifer Millar  
Nancy & Dean Millar  
Daniel Miller III  
Jodie Molchany  
Scott Neifert  
Network for Good  
Travis Nevins  
Anna Noguchi  
Niall O'Malley  
Kathie Okun  
Joseph Olah  
Diane Orkinskey  
-Peters  
Anna Qualls  
Peter Rich  
Jaime Ritacco  
Thomas Ritter  
Justin Rokisky  
Dayna Rossi  
Herman Rossi  
Pranav Saha  
Mallika Sarma  
Heather Sauers  
Doris Schepian  
Eric Schott

Sarah Shapiro  
Michele Shermak  
Susan Shermock  
Stacey Spaulding  
Jasdeve Sran  
Rick Staples  
Stephen Stich  
Jordan stock  
Andrew Stone  
Stump  
Emme Szot  
Timothy & Carolyn  
Taylor Charitable Gift Fund  
Susan Taylor  
Sheri Thomas  
catherine Tighe  
Philip Tulkoff  
Sylvia Tulkoff  
Lisa Weems  
Curtis Weist  
Rayned Wiles  
Bran Willman  
Cathleen Wortan  
Susan Zapf  
Michelle Zuromski (Issing)

### UP TO \$100

Alexander Williams  
Allison Blood  
Andreas Steinhoff  
Andrew Hermann  
Angie Hummer  
Anonymous  
Anonymous  
Anonymous  
Anonymous  
Anonymous  
Anonymous  
Anonymous  
Anonymous  
Anonymous  
Anonymous  
Bernie Caplan  
Beverly Harris  
Bruce Goldstein  
Cathy Bloedorn

Charles Zapf  
Cheryl Duvall  
Christopher Coletta  
Christopher Cusick  
Christopher Hecht  
Christopher Rinderspacher  
Christopher Wold  
Craig Gendler  
Creating Healthy Communities  
Daniela Denaro  
David Aaron  
David Poff  
Debra Rasmussen  
Donya Shakiba  
Eli Stettner  
Elliott Talbert-Goldstein  
Eric Smith  
Erwin Schuler  
Fumin Yang  
Gail Ritacco  
Greg Tselikis  
Hannah Dickmyer  
Harold Jesser  
Heather Moore  
Jacqueline Stone  
James Hall  
Janet Stock  
Janice Dallap  
Jarret Schwalb  
Jeanne Flottesmesch  
Jeff Rosen  
Jeff Taylor  
Jeffrey Klima  
Jeffrey Porter  
Joan Lambard  
Joanne Smith  
Jonathan Bresler  
Jordan Gershberg  
Joseph Aikins  
Joseph Jewell  
Judy Carton  
Karen Schutz  
Karen Southern  
Keith Warrington  
Keivin Fallon  
Kimberly Gilpatrick  
Kristen Stevenson

Kyle Stump  
Lei Peng  
Liang Kuang  
Linda Bates  
Linda Simon  
Lisette Garrity  
Liza Prado  
lori Burghauser  
Lucas Wray  
Lucy Mac Gabhann  
Margaret McElligott  
Martha Farkas  
Mary Hammond Tooke  
Matt Henderson  
Michael Riley  
Michelle Kornick  
Mike Oh  
Pamela connolly  
Patricia Fincham  
Reed Owens  
Richard Ferrara  
Girchard Garden  
Robert Maier  
Ryan Fallon  
Sally Davis  
Savannah Weston  
Sebastien Mallet  
Shannon Darlington  
Sharon Flynn  
Sophia Taczak  
Steve Hartnett  
Susan Belt  
Timothy Karschner  
Trisha Wells  
Virginia Wells

**Our supporters play a crucial role in turning Downtown Sailing Center's mission into a reality; we couldn't achieve it without you!**

For cash, securities or in-kind donation inquiries, contact the [info@downtownsailing.org](mailto:info@downtownsailing.org) or call 410.727.0722. You can also visit our webpage to contribute.

# 2023 Foundation & Corporate Supporters



“

THANKS AGAIN FOR ALL YOUR GREAT WORK AND FOR THE IN-KIND SUPPORT DSC PROVIDES TO THE ENVIRONMENTAL COMMUNITY HERE IN BALTIMORE. WHETHER IT'S MARINA SLIPS, OYSTER GARDENING SPACE, VOLUNTEER EVENT SPACE, OR SPACE FOR WATER MONITORING AND OTHER SCIENTIFIC RESEARCH, OUR WORK WOULD BE MUCH HARDER IF NOT FOR THE VALUABLE DONATIONS OF SPACE AND FACILITIES PROVIDED BY THE DOWNTOWN SAILING CENTER.

WE ALL REALLY APPRECIATE EVERYTHING DSC DOES TO PROVIDE WATER ACCESS AND SAILING EXPERIENCES TO THE PEOPLE OF BALTIMORE CITY.

Waterfront Partnership of Baltimore





# Upcoming Events

At Baltimore's Community Sailing Center, the excitement of sailing continues year-round. Here is a peek at the events on the horizon!

## Spring

**\*Introduction to Sailing** Events throughout the season

*Help new sailors feel comfortable on a boat and give you the basic skills needed to competently crew on a small keelboat with an experienced skipper*

**\*Taste of Sailing** Events throughout the season

*Have you ever thought, "I've always wanted to try sailing..."? If the answer is YES, then the DSC's 3-hour Taste of Sailing course is for you!*

**\*Sailing School Lessons** are in full swing

*Covering various skill levels, and types of sailing are covered with our Experienced # people Instructor Team*

**\*I Love SoBo Day**

**\*Access-Ability Volunteer Training**

**\*Access-Ability Events Begin**

**\*Community Outreach Events Begin**

**\*AVAM Kinetic Sculpture Race**

## Summer

**\*Summer Sailing Camp** Begins

**\*Fleet Week**

*Exciting lineup including ship tours, festivals, flyovers, and educational activities at prominent locations like Inner Harbor, Fells Point, North Locust Point, and Martin State Airport.*

**\*Young Mariners Workforce Development Program** Begins

**\*Women on the Water**

**\*Accessible Racing**

**\*Cruising Education**

## Fall

**\*Ya Gotta Regatta** Annual Fundraiser

**\*Team Building**

## Winter

**\*Off Season Boat Work**

**\*Indoor Seminars**

**\*Frostbite Racing**

# Where Sailing is for Everyone!



We express our sincere appreciation to all of our stakeholders, including our community of participants, partners, employees, members, and volunteers for their unwavering support for, and dedication to, our mission.



**DOWNTOWN  
SAILING  
CENTER**

 [www.downtownsailing.org](http://www.downtownsailing.org)

 410.727.0722

 [info@downtownsailing.org](mailto:info@downtownsailing.org)

 @downtownsailingcenter

 1425 Key Hwy., Baltimore, MD 21230